

Jim Johnson, REALTOR®  
1621 Pat Booker Road  
Universal City, TX 78148



Office: (210) 658-0038  
Cell: (210) 638-1885  
FAX: (210) 658-4426

<http://www.mysanantonioassociate.com>

[jimj@mysanantonioassociate.com](mailto:jimj@mysanantonioassociate.com)

## Why You Should Select Me As Your Buyer's Agent

**I have earned the coveted Accredited Buyer Representative (ABR®) designation.**

- This means that I have:
  - Completed specialized training; and
  - Proven through performance that I possess the competence and unique skill sets to be worthy of the designation.
- It means that I am uniquely qualified to provide the highest level of service to my buyers, including:
  - Buyer Advocacy—As a buyer advocate, I will:
    - Advise my clients about current market conditions and insights affecting their interest.
    - Advise my clients about factors that affect the value and potential resale of the property in which they indicate an interest.
    - Advise my clients about cost vs. benefit of options.
    - Provide an informed opinion of value (Comparative Market Analysis) for the property they decide to buy.
    - Recommend negotiating strategies that will help obtain the best possible price—and terms—for my buyer.
    - Create and maintain a paper trail to assure that all documentation available to my buyer's advantage is readily available.
    - Carefully monitor and follow up on each aspect of the buying process from contract to closing to safeguard my client's interests.
    - Be available to my clients at all times to answer questions.
  - Service After the Sale—As your agent, I will:
    - Deliver any documents and house keys upon funding (after closing).
    - Help resolve problems that arise after move-in.
    - Keep you informed about factors affecting your on-going enjoyment of your new home.
    - Annually provide a Comparative Market Analysis for your home to keep you informed about its current market value.